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DAIRY, LIVESTOCK, AND POULTRY EXPORT TRADE AND PROSPECTS

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Approved by the World Agricultural Outlook Board - USDA

Prepared in the Dairy, Livestock, and Poultry Division of the Foreign Agricultural Service (FAS), U.S. Department of Agriculture (USDA), this report reflects information from: agricultural counselors, attaches, and officers at over 60 foreign posts; staff members of state and industry marketing groups in the U.S. dairy, livestock, and poultry sectors who conduct joint foreign market development (FMD) programs with FAS; and agricultural economists, analysts, and marketing specialists who monitor and coordinate FMD programs worldwide for FAS in Washington, D.C.

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Export Summary

The export value of U.S. dairy, livestock, and poultry commodities and dressed hides and skins, including leather, totaled nearly $1.2 billion during January-March 1986, about 2 percent above the same 1985 period. Nearly all of the major commodity groups, such as variety meats, beef, nonfat dry milk (NDM), cattle, hides and skins, and some poultry products contributed to the increase. Animal fats and oils and dressed hides and skins were two of the major groups that showed a decline resulting from a combination of decreased volume and lower unit prices. The quantity of live animal exports for breeding decreased 17 percent, but the value remained unchanged. Pork, cheese, butter, and egg exports declined substantially, both in volume and value.

The projected value of calendar year 1986 exports of dairy, livestock, and poultry commodities and dressed hides and skins is expected to rise slightly in 1986. Some of the major commodity groups which performed well in the first quarter of 1986, such as beef and cattle hides, are expected to continue to do well in 1986 in both volume and unit price. The export volume of NDM is projected to level off as the Section 416 program continues to mature. However, cheese exports are expected to get a boost from new programs in 1986 which should help to boost dairy product exports above 1985 levels in both volume and value.

Commodity Highlights

Red Meats - Exports of red meats (beef, veal, and pork) during January-March 1986 gained 1 percent in volume and 16 percent in value. Shipments to all destinations (nearly 80 countries) totaled over 40,000 metric tons worth nearly $164 million. Beef and veal exports gained 22 percent in both volume and value over the same 1985 period. Pork exports declined in volume and value, 54 and 24 percent, respectively. Japan continued to be the No. 1 market for beef and pork, accounting for nearly 77 percent of U.S. red meat exports.

Variety Meats - Exports of pork, beef, and veal variety meats during January-March 1986 totaled nearly 57,000 tons, down 3 percent, and had a value of $73 million, up 5 percent from 1985. Japan, France, Mexico, the United Kingdom, Belgium, Canada, and Egypt were the top markets for U.S. variety meats, accounting for over 87 percent of the total by value. Major increases were registered by Japan over 1985. The EC market still accounted for approximately 35 percent of U.S. variety meat exports during 1986.

Animal Fats and Oils - In the first quarter of 1986, the volume of U.S. exports of all animal fats and oils was 277,087 tons, a decrease of 11 percent compared to the first quarter of 1985, and 30 percent compared to the first quarter of 1984. The export value over this same period declined 37 percent to $101.9 million compared to the same period a year ago, and 46 percent from

the same period in 1984. Excessive inventories of domestic products coupled with record production and inventories of palm oil have kept unit prices at near-record low levels, with near-term improvements unlikely in either price or stocks.

Inedible Tallow - During the first quarter of 1986, U.S. inedible tallow exports were 255,036 tons, down 13 percent from the same period in 1985. The continued slump in unit prices was reflected in the 39-percent drop in export value in the first quarter of 1986 from the first quarter of 1985, declining from $149.4 million to $90.6 million. The top 10 markets comprised 76 percent of the volume exported in the first quarter of 1984, 73 percent in the first quarter of 1985, but only 65 percent in the first quarter of 1986.

Brazil had the largest quarterly improvement, importing 12,399 tons during the first quarter of 1986 versus no imports in the same period in 1985. Other countries having significant increases in imports in the first quarter of 1986 compared to the same period a year ago were: West Germany, an increase of 298 percent to 7,954 tons; El Salvador, an increase of 177 percent to 8,229 tons; and the Dominican Republic, an increase of 166 percent to 4,349 tons.

U.S. exports of inedible tallow to Spain increased 127 percent over the first quarter of 1985 to 21,120 tons. This drastic increase in Spain's imports is likely the result of the EC import quota on U.S. inedible tallow. The EC restricted U.S. imports of inedible tallow to 93,625 tons for the 10 existing EC members for 1986. Spain's imports were not restricted, even though it recently joined the EC. Although direct U.S. exports of inedible tallow to the EC will be down severely in 1986, a very significant increase in Spanish imports may occur. A portion of these imports will probably then be transshipped to those EC members under the quota.

Edible Tallow - U.S. exports of edible tallow totaled 6,190 tons valued at slightly more than $2.6 million. This is an increase of 36 and 32 percent, respectively, over the same period in 1985, but represents a 39-percent and a 50-percent decrease, respectively, from the first quarter in 1984. Mexico accounted for 49 percent of all exports in the first quarter of 1986 with an increase of 535 percent over the first quarter of 1985.

Lard - The value of U.S. exports of lard in the first quarter of 1986 decreased 9 percent from the same period in 1985, despite a 22-percent increase in volume to 10,712 tons. Mexico imported 9,506 tons, or 89 percent, of the U.S. lard exports during the first quarter and will likely be the No. 1 market for U.S. lard throughout the remainder of the year.

Cattle Hides - Whole cattle hide exports to all destinations (38 countries) during January-March 1986 totaled nearly 7 million pieces, valued at nearly $307 million. Export volume gained 4 percent, but the export value was 17 percent higher than the same 1985 period because the average price per exported hide increased 12 percent ($44.67 versus $39.82). The top 10 markets accounted for over 95 percent of the value of hide exports although six recorded substantial sales declines, ranging from $5 million to $29 million.

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Korea became the top market, accounting for nearly 39 percent of the export value. Japan became second with a market share of 26 percent. Others in the top 10, with market share percentages in parentheses, were: Taiwan (12.2); Mexico (4.7); Italy (4.3); Canada (2.9); Romania (2.7); China (1.8); Czechoslovakia (1.2); and France (1.1).

The price gains which began in the second half of 1985 carried into the first quarter of 1986 with continued firmness, pushing average prices to new levels: $44.67 versus the previous high of $42.61 in 1984. Cattle slaughter levels in 1986 are expected to be 2-4 percent below the 1985 level. Assuming that slaughter levels drop, export demand continues to be strong, and the dollar softens further against major currencies, prices of hides should hold firm and could possibly strengthen during 1986.

Pig and Hog Skin - Exports of pigskins during January-March 1986 increased from the same 1985 period. Export volume was nearly 1 million pieces, valued at over $3 million, up 31 and 79 percent, respectively. Mexico, with a 63-percent market share, was the No. 1 export market, followed by Venezuela and Yugoslavia. Pigskin exports during 1986 are expected to show continued improvement over 1985, but may not reach 1984 levels of 6 million pieces because U.S. suppliers have cut back on production.

Leather - Exports of leather to all destinations (37 countries) during January-March 1986 totaled $65.5 million, 7 percent below the same 1985 period. The top 10 leather markets accounted for 82 percent of all U.S. leather exports. Canada became the No. 1 market with a market share of nearly 20 percent, followed by Korea with a 15-percent share. Others in the top 10, with market share percentages in parentheses, were: China (10.7); Italy (8.3); Japan (6.7); Hong Kong (6.0); Taiwan (5.1); the Dominican Republic (4.0); West Germany (3.4); and Mexico (2.7).

Upholstery Leather - Exports of this commodity increased 6 percent in volume and 16 percent in value during January-March 1986 over the same 1985 period. Canada and Japan accounted for 97 percent of the nearly $13 million total. Canada's market share was 68 percent and Japan's was 29 percent.

Wet Blue - Exports of wet blue during January-March 1986 totaled nearly $19 million, 38 percent below the same 1985 period. China, down nearly $9 million, accounted for most of the decline. Wet blue exports accounted for 29 percent of the total leather exported. The top five markets accounted for 86 percent of total wet blue exports. China was No. 1 with a 37-percent market share, followed by Italy with 22 percent. The other three markets and their market shares were: Korea (9.7), West Germany (8.9); and Hong Kong (7.5).

Pig Leather - Exports during January-March 1986 were up 16 percent in volume and down 26 percent in value compared with the same 1985 period. The price per square foot averaged 57 cents in 1986, compared with the previous year's average of nearly $1.04. The top three markets (Canada, Mexico, and the United Kingdom) accounted for two-thirds of the nearly $420,000 total. Canada was the largest market with a market share of 36 percent.

Mohair - Exports of mohair during January-March 1986 totaled over 700 tons, valued at nearly $6 million--an increase of 7 percent in volume and a decrease of 20 percent in value from the same 1985 period. The United Kingdom continued to be the most important market for mohair, accounting for 81 percent of total exports. Other markets of similar importance include Belgium, West Germany, Japan, France, Spain, and Italy.

Mink Pelts - Exports of mink pelts during January-March 1986 increased 14 percent in volume and 4 percent in value compared with the same 1985 period. Volume of "dressed and undressed" pelts in 1986 was 1,517,206 pieces, and the value totaled nearly $42 million. Both the dressed and raw pelts registered gains in volume and value. Undressed pelt prices averaged 12 percent less in 1986 than in 1985, while dressed pelts averaged 4 percent more.

The top 10 markets accounted for 92 percent of the export value. Canada was the top buyer with a 22-percent market share, followed by Switzerland with 18 percent and West Germany with nearly 17 percent. Others in the top 10, with their market share in parentheses, included: Japan (7.9); Hong Kong (6.0); the United Kingdom (5.4); Italy (4.4); Korea (3.9); Spain (3.5); and the Dominican Republic (3.5).

Mink pelt production has leveled off in the 4.2-4.3-million range following several years of steady growth. Unless auction prices firm or improve substantially this year there is a danger that production could drop back to the 1980 level of 3.5 million.

Dairy Breeding Cattle - Exports of dairy breeding cattle during January-March 1986 totaled 6,307 head, valued at nearly $10 million--38 percent fewer in number and 22 percent less in value than in the same 1985 period. Shipments to Mexico represented nearly 39 percent of all U.S. dairy cattle exports, as the Government of Mexico continued to provide incentives for dairymen to increase domestic production. Other top markets with their percent market share in parentheses for volume include: Saudi Arabia (21); Venezuela (17); and Taiwan (14).

Beef Breeding Cattle - Exports of beef breeding cattle during January-March 1986 totaled 7,318 head with a value of nearly $13 million. These figures represent a decline of 27 percent in volume and an increase of 22 percent in value compared with the same 1985 period. Mexico, the No. 1 market, accounted for 85 percent of total exports followed by Taiwan with 6 percent.

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Bull Semen - Semen exports to 46 countries totaled nearly $6.6 million during January-March 1986, down 4 percent from the same 1985 period. The EC continues to be the leading market, with a 44-percent market share. Individual countries showing significant gains over 1985 include West Germany, Italy, France, Saudi Arabia, Indonesia, and Hungary. Markets showing significant declines include the Netherlands, Switzerland, Japan, Venezuela, and South Africa.

Horses, Breeding - Exports of horses for breeding during January-March 1986 totaled 341 head, valued at nearly $6.7 million; representing a decrease of 13 percent in volume and 19 percent in value, respectively, from the same 1985 period.

Markets with imports valued at over $500,000 were: France, $1.3 million; Japan, $1.2 million; Sweden, $1.2 million; and Ireland, $0.875 million.

The average unit value of breeding horses exported during January-March 1986 was $19,536. The countries with highest per-unit value were: France, $453,416; Ireland, $218,750; Japan, $47,019; and Sweden, $38,857.

Swine - Breeding swine exports during January-March 1986 totaled 3,476 head, valued at $2.5 million. These figures represent no change in volume and a 76-percent increase in value compared with the same 1985 period. Major export markets were: China, 1,834 head; Mexico, 537 head; Japan, 533 head; Chile, 221 head; and Hungary, 82 head. China had 53 percent of the market, Mexico and Japan each had 15 percent, and Chile had 6 percent. Export declines were recorded for Korea, Thailand, and Venezuela.

Poultry, Eggs, and Products - Exports of these commodities during the first quarter of 1986 totaled $123.5 million, a 32-percent increase over the same period in 1985. Increases in exports were registered in all major poultry-meat categories except turkey parts. The value of egg and egg product exports was $18.3 million, a 34-percent increase over the first quarter of 1985 despite an 11-percent decline in the shell egg categories. Strong competition from other supplying countries such as the EC, Brazil, and Hungary continue to impede U.S. exports. However, the decreased value of the U.S. dollar has improved the U.S. trading position. Chicken meat exports continue to account for almost one-half of the total exports of poultry, eggs, and products. They were valued at $57.9 million with chicken parts accounting for nearly $51 million. The following five chicken parts markets, with the market share percentage in parentheses, accounted for over 70 percent of the volume of exports: Japan (23); Hong Kong (21); Singapore (13); Jamaica (9); and the Leeward and Windward Islands (6). Canada dropped to seventh place with 4 percent of the market. The Caribbean area, with a value of nearly $9 million, accounted for about 17 percent of the total export value, a 46-percent increase when compared with the first quarter in 1985.

Eggs and Egg Products - Exports of egg products were up sharply while exports of shell eggs for table use and eggs for hatching were down. Exports of table eggs dropped 26 percent in volume and 17 percent in value. The lower figures reflect the increased competition from the EC. Exports of eggs for hatching declined primarily because of an outbreak of Avian Influenza in the northeast United States which barred shipments of U.S. breeding stock from this region. This should only be a temporary setback, as indications are the area has been cleared of the virus and shipments should return to normal in the near future. Egg product exports during the first quarter of 1986 were $9.9 million, a 235-percent increase in value, while the volume was reported at 6,649 tons, a 268-percent increase. Japan and Canada accounted for approximately 90 percent of the trading. Japan continues to be our No. 1 customer with purchases totaling $8.2 million or 83 percent of total sales.

In 1986, exports of poultry, eggs, and products are projected to be at or slightly above 1985 levels in both volume and value.

Section 416 Program Update

During fiscal 1986 (October 1, 1985-May 16, 1986), signed commitments to donate U.S. dairy products under Section 416 totaled nearly 81,000 tons. Nonfat dry milk accounted for 63 percent of the donated dairy products, followed by butteroil and cheese at 18 percent each and butter at less than 2 percent. These donations are designated for shipment to nine countries (table 1).

For the entire fiscal 1986 year, total commitments under the 416 Program could approach 200,000 tons. That includes both signed agreements and proposals. If the 200,000-ton level is reached, NDM is expected to account for 65 percent, followed by cheese, butteroil, and UHT milk at 14, 11, and 7 percent, respectively. Butter will account for about 2 percent.

Table 1--Signed Agreements for Donated Dairy Products Under Section 416
During FY 1986
By Type and Country of Destination
(In Metric Tons)

DESTINATION	NDM	BUTTER OIL	BUTTER	CHEESE	UHT 1/	TOTAL QUANTITY
Costa Rica	1,600.0	0.0	0.0	0.0	0.0	1,600.0
Chile	2,585.0	300.0	0.0	0.0	0.0	2,885.0
Dominican Rep.	4,267.0	200.0	0.0	566.0	0.0	5,033.0
Ethiopia	7,222.0	0.0	0.0	0.0	0.0	7,222.0
Haiti	241.8	79.8	0.0	103.2	0.0	424.8
Mauritania	2,500.0	2,500.0	0.0	0.0	0.0	5,000.0
Mexico	28,727.0	10,960.0	0.0	6,480.0	0.0	46,167.0
Pakistan	3,600.0	0.0	0.0	0.0	0.0	3,600.0
Poland	0.0	600.0	1,200.0	7,050.0	0.0	8,850.0
TOTAL	50,742.8	14,639.8	1,200.0	14,499.2	0.0	80,781.8

1/ UHT - Ultra High Temperature treated milk.

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Market Opportunities

High-Quality Beef (HQB) Quota--March and April Allocations - The European Commission received and accepted applications for 99 tons of U.S. HQB in March and 229.1 tons in April.

The breakdown by member states for January-April 1986 is as follows:

Member State	January-April 1986
Belgium	30.0
Denmark	147.1
West Germany	21.0
Greece	6.0
Netherlands	45.0
United Kingdom	168.0
TOTAL	417.1

Availability for May will be 9,583 tons. Accepted applications for January-April 1985 totaled 170.4 tons.

Beef to Brazil - The USDA announced on May 14, 1986, that it will sell red meat to Brazil under the Food Security Act of 1985. The USDA signed a contract to sell 90,000 tons (198,414,000 pounds) of beef for July-October 1986 delivery. The product price was $655 per ton to be delivered free-on-board vessel. This sale is part of the 200 million pounds mandated for export by the Food Security Act of 1985 to minimize the adverse effects of the Dairy Termination Program on U.S. livestock producers.

Market Development Activities

A. Planned:

NRA Upcoming Event - The National Renderers Association (NRA), Inc., in cooperation with the Ministry of Light Industry of the People's Republic of China, the Guangdong First Light Industry Bureau, and the Research Institute of the Daily Chemical Industry, will hold a China National Symposium on Natural Base Cleaning Products and Personal Care Products in Guangzhou March 18-21, 1987. Those interested in attending should contact:

Kent Brady
National Renderers Association, Inc.
O'Hare Lake Office Plaza
2250 East Devon Avenue
Des Plaines, Illinois 60018
Telephone: (312) 827-8151

Market Development Activities

B. Concluded:

Hong Kong Leather Show '86 - The Leather Industries of America and FAS jointly participated in the International Leather Show '86 in Hong Kong May 21-24, 1986. There were 22 U.S. tanners exhibiting at the show. All of the exhibitors expressed satisfaction with the quality of the trade although the attendance was affected by steady rains the first 2 days of the 4-day event. Sampling was brisk for all U.S. exhibitors and several made large sales on site. (One sale consisted of several containers.) In addition, exhibitors met several of their current clientele and recorded numerous new, seemingly important prospects.

The 1987 International Leather Show dates will be May 18-21, 1987, and all of the 1986 U.S. participants expressed an interest in coming back next year. Several of the U.S. tanners who participated in this show made trade calls on prospects in neighboring countries (Korea, Taiwan, and Japan).

The show organizers indicated that there were 250 exhibitors from 42 countries and attendance at the show was estimated at nearly 6,000 from over 40 countries. This year's show was an improvement over the previous two in exhibitor participation as well as attendance, despite the 2 days of rain.

Market Access Issues

Pakistan Requires Tallow be Certified Free of Lard - Earlier this year the Pakistan Government, because of religious reasons, began requiring all tallow imported from the United States to be certified free of lard. The NRA worked closely with FAS, the Animal and Plant Health Inspection Service, and the Food Safety Inspection Service to determine the proper agency responsible for certification and to develop a certificate acceptable to the Pakistan Government.

EC Restricts Tallow Imports - In response to the United States placing a quota on EC semi-finished steel, the EC imposed a quota on imports of U.S. inedible tallow. Imports are limited to 93,625 tons in 1986 and 107,000 tons in 1987 and 1988. The EC had initially set the amount below this, using a base period of extremely low U.S. exports to the Community. The amount was increased at the insistence of European importers when they learned that they would be unable to get the quality product available only from the United States. The NRA was instrumental in informing the European importers of the situation.

Canada and the EC Reach Agreement on Beef Imports - On February 26, 1986, the Deputy Minister of Customs and Excise of Revenue Canada, announced that an understanding had been reached with the EC on the level of EC boneless beef exports to Canada. The agreement will nullify Canada's countervailing duty (CVD) investigation.

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The EC has agreed to limit boneless manufacturing beef exports to Canada to 10,668 tons over the 3-year period 1986-1988. At the end of this period, the Government of Canada will review the situation to determine if restraints are necessary according to Revenue Canada officials.

Under Canada's Special Import Measures Act, the complaintant in the CVD case, the Canadian Cattlemen's Association or any other affected party, has 30 days to formally request rejection, at which time the Deputy Minister of Revenue Canada is obligated to proceed with the CVD case and make a preliminary ruling.

Taiwan Imposes Three Rates of Harbor Tax - Since February 1, 1986, the Government of Taiwan has imposed three rates of harbor tax (HT) on hides, skins, and leather. These are:

1) On imports of hides, skins, and leather for domestic consumption the HT is 4-percent ad valorem on the c.i.f. value plus the import tariff. For example, if the c.i.f. value is $100 and the import tariff is 10 percent, the HT is applied to the $110 value.

2) On imports of hides, skins, and leather for further processing for re-export, two different rates apply:

   a) If the import tariff is 1.25 percent or less, the HT is 1 percent. This rate includes all species of untanned hides and skins and wet blue; and

   b) If the import tariff is greater than 1.25 percent, the HT is 2 percent. This rate applies to all species of leather above the wet blue stage.

Table 2--EC Export Subsidies for Specified Domestic Commodities and Effective Dates

COMMODITY	DESTINATION	SUBSIDY ECU/100 kg.	
Poultry:		1-30-86	4-29-86
Whole			
Chickens-plucked and drawn w/gib.	Third countries, except U.S.	24.00	26.00
Ducks-plucked and drawn w/gib.	Third countries, except U.S.	36.00	39.00
Turkeys	Third countries, except U.S.	24.00	26.00
Cuts (bone-in)			
Halves or Quarters			
Chickens	Third countries, except U.S.	28.00	32.00
Turkeys	Third countries, except U.S.	25.00	27.00
Whole wings, w/wo tips	Third countries, except U.S.	20.00	22.00
Breasts and cuts of breasts			
Turkeys	Third countries, except U.S.	38.00	41.00
Other Poultry	Third countries, except U.S.	38.00	41.00
Legs and cuts of legs			
Turkeys			
Drumsticks and cuts of drumsticks	Third countries, except U.S.	19.00	21.00
Other	Third countries, except U.S.	34.00	37.00
Other Poultry	Third countries, except U.S.	36.00	39.00
Eggs:		1-30-86	4-29-86
In shell, fresh or preserved			
Poultry, not for hatching	Third countries	25.00	28.00
Suitable for human consumption			
Not in shell (not sweetened)			
Dried	Third countries	102.00	114.00
Other	Third countries	26.00	29.00
Yolks (not sweetened)			
Liquid	Third countries	46.00	51.00
Frozen	Third countries	49.00	55.00
Dried	Third countries	104.00	116.00
Dairy:		12-13-85	4-25-86
Dry skim milk, 2.5 kg. or greater			
Fat content not exceeding 1.5%	Zone E	0.00	0.00
	Other destinations	85.86	85.86
Dry whole milk			
Fat content exceeding 25%,			
less than 27%	Zone E	0.00	0.00
	Other destinations	116.10	116.10
Fat content exceeding 28%,			
less than 29%	Zone E	0.00	0.00
	Other destinations	118.39	118.39
Butter			
Fat content of 80% or more,			
but less than 82%	Zone E	0.00	0.00
	Other destinations	177.02	177.02

Zone D - Other European countries or territories which apply a state-trading system.
Zone E - U.S. territories on the North American continent, the Hawaiian Islands, and Puerto Rico.

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Table 2—EC Export Subsidies for Specified Domestic Commodities and Effective Dates (Continued)

COMMODITY	DESTINATION	SUBSIDY ECU/100 kg.	
Dairy:		12-13-85	4-25-86
Butter Oil			
Fat content exceeding 99.5%	Zone E	0.00	0.00
	Other destinations	240.80	240.80
Processed Cheese			
Content			
Fat in total less than 36%	Austria	0.00	0.00
Fat content in dry matter greater than 46%, but less than 55%	Zone D, Ceuta, Melilla, and Andorra	46.72	N/A
	Zone E	0.00	10.66
	Canada	0.00	0.00
	Norway and Finland	0.00	0.00
	Switzerland	0.00	0.00
	Other destinations	94.00	94.00
Cheddar Cheese			
Water content exceeding 47% but less than 72% and fat content in the dry matter of 48% or more	Austria	0.00	0.00
	Zone D, Ceuta, Melilla, and Andorra	65.33	N/A
	Zone E	0.00	0.00
	Canada	0.00	0.00
	Norway and Finland	0.00	0.00
	Australia	32.27	32.27
	Switzerland	0.00	0.00
	Other destinations	148.76	148.76
Livestock:		1-25-86	4-19-86
Swine			
Live			
Not for breeding	Third countries	10.00	10.00
Pork (frozen)			
Carcasses without head, feet or flare fat	Third countries	28.00	28.00
Loins & cuts of loins (bone-in)	Third countries	28.00	28.00
Bellies (streaky) and cuts of bellies, untrimmed	Third countries	22.00	22.00
Hams, shoulders and loins and cuts thereof (boneless), untrimmed	Third countries	28.00	28.00
Pork (salted, dried or smoked)	U.S. and Canada	5.00	5.00
Hams and cuts of hams (bone-in)			
"Prosciutto di Parma" (dried or smoked)			
"Prosciutto di San Daniel" (salted)	Third countries	64.00	64.00
Loins and cuts of loins (bone-in)	Third countries	32.00	32.00
Bellies (streaky) and cuts of bellies			
Salted	Third countries	20.00	20.00
Dried or smoked	Third countries	22.00	22.00
Cooked Sausages	Third countries	34.00	34.00

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Table 2--EC Export Subsidies for Specified Domestic Commodities and Effective Dates (Continued)

COMMODITY	DESTINATION	SUBSIDY ECU/100 kg. 1-25-86	SUBSIDY ECU/100 kg. 4-10-86
Cattle			
Live			
Pure-bred breeding animals:			
Female, 250 kg or greater	Third countries	80.00	80.00
Male, 300 kg or greater	Third countries	80.00	80.00
Other than pure-bred breeding animals:			
Male, 300 kg or greater	North Africa, Near and Middle East (1);	80.00	80.00
	West, Central, East and South Africa, ex. Botswana, Kenya, Madagascar and Swaziland (2);	80.00	80.00
	European, Third Countries, ex. Austria, Sweden and Switzerland (3);	65.00	65.00
	Austria, Sweden and Switzerland (4).	30.50	30.50
Beef and Veal (Frozen)			
Carcasses or "Compensated" Qtrs.			
Front carcass w/more than 10 ribs	(1)	114.00	114.00
	(2)	107.50	107.50
	(3)	88.50	88.50
	(4)	44.50	44.50
Forequarters	(1)	114.00	114.00
	(2)	107.50	107.50
	(3)	88.50	88.50
	(4)	44.50	44.50
Hindquarters (with maximum 9 ribs)	(1)	196.00	196.00
	(2)	189.50	189.50
	(3)	152.50	152.50
	(4)	76.50	76.50
Individually wrapped pieces, excluding the thin flank, the skin, and the shank	U.S. and Canada	80.00	80.00
	(1)	121.50	188.50
	(2)	114.00	178.50
	(3)	93.00	157.00
	(4)	46.50	79.50

Exchange rate: ECU = US$0.896 as of January 7, 1986.

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Export Financing

GSM-102 Export Guarantee Program - As of May 1986, over $3.7 billion of fiscal 1986 credit guarantees were approved for all agricultural products under this program. The following table shows total guarantee commitments and guarantees approved for dairy, livestock, and poultry products for fiscal 1986.

Table 3--GSM-102 Financing for Dairy, Livestock, and Poultry Products

COUNTRY	COMMODITY AND CREDIT PERIOD 1/	TOTAL COMMITMENTS	GUARANTEES APPROVED
		---- ($ million) ---	
Argentina	Breeder Horses (36)	0.80	0.00
Ecuador	Tallow (36)	3.00	2.00
	Breeder Stocks (36)	2.00	0.70
	Milk Replacer (36)	0.50	0.03
Egypt	Meats (12)	4.00	0.00
El Salvador	Breeder Stocks (36)	1.20	0.50
Guatemala	Breeder Stocks (36)	0.70	0.66
	Tallow (36)	9.00	9.00
Haiti	Tallow (12)	1.50	1.50
Honduras	Breeder Stocks (36)	0.20	0.00
Hungary	Breeder Stocks (36)	1.00	0.00
Iraq	Hides and Skins (36)	4.00	0.00
	Protein Meals (36)	45.00	36.40
	Meats (36)	5.00	0.00
	Tallow (36)	25.00	9.40
Jamaica	Tallow (36)	3.00	3.00
Korea	Tallow (18)	20.00	9.00
Mexico	Tallow (36)	67.00	24.60
	Breeder Stocks (36)	5.00	5.00
	Breeder/Non-Breeder (incl. semen, embryos, etc.) (36)	50.00	0.00
Pakistan	Protein Meals (12)	8.00	0.00
Taiwan	Breeder Stocks (36)	3.00	0.00
Yugoslavia	Hides and Skins (36)	40.00	3.40
	Protein Meals (36)	10.00	0.00
SUBTOTALS	Tallow and Grease	128.50	57.50
	Protein Meals	63.50	36.43
	Breeder Stocks	63.90	6.36
	Hides and Skins	44.00	3.40
	Meats	9.00	0.00
GRAND TOTAL		308.90	103.69

1/ The numbers (36), (18), and (12) represent the time period of credit in months.

Table 4--U.S. Dairy, Livestock, and Poultry Exports by Major Commodity
Calendar Year 1985 Actual and 1986 Estimates

Commodity	January-March						January-December			
	Quantity			Value ($1,000)			Quantity		Value ($1,000)	
	1985	1986	Percent Change	1985	1986	Percent Change	1985	1986	1985	1986
Livestock, Meats and Meat Products:	1/	1/		898,329	891,859	-1	1/	1/	3,328,413	3,375,000
Meat and Meat Products (MT)	103,512	103,991		219,669	247,984	13	428,234	470,000	899,691	965,000
Red Meats	39,930	40,391	1	141,259	163,575	16	158,000	205,000	363,282	625,000
Beef and veal	27,354	33,436	22	119,170	143,200	22	109,526	165,000	467,179	525,000
Pork	10,732	4,922	-54	17,249	13,185	-24	40,723	40,000	75,983	80,000
Variety Meats	58,678	56,861	-3	70,061	73,334	5	247,583	243,000	398,424	300,000
Beef and veal	46,325	44,767	-3	60,238	62,522	6	189,668	190,000	248,558	250,000
Pork	10,285	9,292	-10	7,726	8,122	5	46,351	50,000	38,797	40,000
Animal Fats & Oils (MT)	312,536	277,087	-11	160,904	101,866	-37	1,327,441	1,350,000	601,830	560,000
Lard	8,804	10,712	22	5,902	5,358	-9	47,414	50,000	26,541	30,000
Edible tallow	4,536	6,190	36	2,000	2,633	32	22,918	20,000	10,692	10,000
Inedible tallow	293,533	255,036	-13	149,389	90,562	-39	1,229,067	1,250,000	545,220	500,000
Choice white grease	604	795	32	258	223	-14	3,955	4,000	1,711	2,000
Meat Meal Tankage (MT)	18,315	22,050	20	3,837	4,484	17	88,085	90,000	16,999	20,000
Feathermeal (MT)	7,108	3,297	-54	859	710	-17	16,575	16,000	756	1,000
Hides and Skins (1,000 pcs)	2/			284,609	333,494	17	2/	2/	1,080,890	1,100,000
Cattle, whole	6,600	6,869	4	262,764	306,805	17	24,956	25,000	991,894	1,010,000
Calf & kip, whole	730	839	15	9,250	10,131	9	2,721	2,750	35,658	35,000
Sheep & lamb skin w/o wool	756	911	20	3,983	4,288	8	2,538	2,600	14,860	15,000
Pig & hog skin	755	992	31	1,768	3,166	79	3,377	4,500	9,923	10,000
Furskins, undressed (1,000 pcs)	2/	2/		115,468	105,238	-9	2/	2/	214,247	210,000
Mink	1,073	1,248	16	31,631	32,379	2	2,353	2,450	62,328	65,000
Sheep & lamb w/wool	294	478	63	1,336	2,859	114	1,303	1,500	7,065	10,000
Wool and Animal Hair (MT)	771	842	9	7,726	6,674	-14	5,284	4,500	46,645	45,000
Mohair, clean	664	708	7	7,418	5,908	-20	4,078	4,000	40,706	40,000
Wool	97	81	-16	261	354	36	643	500	1,520	2,000
Live Animals (head)	2/	2/		69,747	54,030	-22	2/	2/	337,837	340,000
Breeding	24,082	17,442	-27	38,337	38,504		106,761	115,000	129,854	150,000
Beef	10,048	7,318	-27	10,474	12,791	22	41,518	40,000	49,322	55,000
Dairy	10,150	6,307	-38	12,766	9,979	-22	45,174	50,000	53,393	65,000
Horses	390	341	-13	8,242	6,662	-19	1,909	2,000	19,262	20,000
Swine	3,474	3,476		1,408	2,484	76	18,160	20,000	7,877	10,000
Bull semen	2/	2/		6,855	6,588	-4	NA		23,052	25,000
Misc. L & M Products	2/	2/					2/		106,466	109,000
Dressed Hides and Furskins (1,000 pcs):	2/	2/		86,497	81,075	-6	2/	2/	349,418	360,000
Leather	2/	2/		70,353	65,518	-7	2/	2/	283,704	300,000
Furskins	2/	2/		16,144	15,557	-4	2/	2/	65,517	70,000
Mink	258	269	5	8,817	9,557	8	1,132	1,000	40,361	40,000
Shearling	521	155	-70	617	248	-60	2,240	2,500	2,804	3,000
Poultry, Eggs & Products:	2/	2/		93,495	123,467	32	2/	2/	383,614	415,000
Chicken Meat, fresh/frozen (MT)	46,748	56,190	20	48,927	57,935	-18	198,050	215,000	201,598	205,000
Whole broilers	2,812	4,242	51	3,702	5,478	48	12,817	15,000	15,677	13,000
Parts	42,557	50,558	19	43,731	50,812	16	176,277	200,000	176,334	180,000
Turkey Meat, fresh/frozen (MT)	2,760	2,193	-21	3,279	2,620	-20	12,343	12,000	15,005	13,000
Parts	2,359	1,692	-28	2,571	1,753	-32	9,175	10,000	9,237	9,000
Feather and Downs (MT)	411	974	137	7,254	26,052	259	1,548	2,000	23,264	40,000
Egg Products, dried/frozen (MT)	2,485	6,648	268	4,230	9,940	235	12,665	15,000	21,230	30,000
Table eggs (1,000 doz.)	3,124	2,325	-26	2,448	2,036	-17	13,879	13,000	10,216	10,000
Eggs for hatching (1,000 doz.)	3,597	3,384	-6	6,957	6,318	-9	13,221	13,500	23,789	25,000
Baby chicks breeding stock (1,000 hd)	3,679	3,080	-16	10,823	9,638	-11	14,583	15,000	47,517	50,000
Dairy Products (MT):	2/	2/		83,013	92,632	12	2/	2/	379,006	500,000
Nonfat dry milk	76,332	83,667	10	48,066	49,756	4	304,920	375,000	186,159	265,000
Cheese	2,956	1,954	-34	6,063	5,083	-16	15,692	35,000	28,504	40,000
Butter	2,780	2,090	-25	5,276	2,754	-48	29,965	60,000	3/ 45,580	80,000
TOTAL	2/	2/		1,161,334	1,189,053	2	2/	2/	4,440,451	4,650,000

1/ Estimated.
2/ Unlike units.
3/ The 1985 Farm Bill mandates that the Commodity Credit Corporation sell 100,000 tons. However, actual exports are not expected to exceed 60,000 tons in CY 1986.
NA - not available.
Source: U.S. Census Bureau.

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
	- - - - - - - - - -	VALUE IN THOUSAND DOLLARS	- - - - - - - - - -	
BF, VL, PK, OTH RD MEAT (IN METRIC TONS)				
BEEF AND VEAL				
JAPAN	19,874	86,173	27,721	118,803
CANADA	2,761	11,315	1,412	6,130
CHINA (TAIWAN)	240	1,265	461	2,537
SAUDI ARABIA	555	2,884	446	2,179
BAHAMAS	556	1,808	478	1,797
HONG KONG	273	1,265	237	1,345
BERMUDA	223	1,288	203	1,181
NETHERLANDS ANTILLES	312	1,275	322	1,153
SWEDEN	37	210	171	1,051
SINGAPORE	114	844	143	824
SWITZERLAND	96	606	87	774
LEEWARD-WINDWARD IS	83	364	167	756
AUSTRIA	18	140	97	642
KOREA, REPUBLIC OF	553	2,739	127	518
BARBADOS	27	145	101	502
INDONESIA	68	322	80	410
PANAMA	20	25	86	392
NETHERLANDS	49	280	176	368
CAYMAN ISLANDS	182	576	119	298
MEXICO	359	831	84	291
PAC ISL(INC CAR&MAR)	0	0	106	289
MALAYSIA	30	285	28	255
BELGIUM-LUXEMBOURG	5	47	67	241
GERMANY,FED.REP.OF	68	299	43	204
KUWAIT	125	897	35	195
SURINAM	1	8	53	189
JAMAICA	87	365	46	175
UNITED ARAB EMIRATES	63	406	25	140
TRINIDAD-TOBAGO	95	201	37	133
JORDAN	9	57	17	131
FR PACIFIC ISLANDS	14	92	21	129
NAMIBIA	0	0	30	124
THAILAND	12	77	16	124
PHILIPPINES	29	246	12	120
OMAN	0	0	15	112
QATAR	11	118	2	30
BAHRAIN	23	161	4	27
TRUST TERR PAC IS	164	490	3	7
ISRAEL	31	130	0	0
TOTAL WORLD	27,354	119,170	33,456	145,200

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
BF, VL, PK, OTH RD MEAT (IN METRIC TONS)				
PORK				
JAPAN	2,053	6,798	1,714	6,938
CANADA	608	1,540	793	1,842
BAHAMAS	341	768	390	845
PANAMA	244	377	180	345
MEXICO	3,250	2,556	294	334
LEEWARD-WINDWARD IS	101	287	120	249
FR PACIFIC ISLANDS	51	165	94	220
HONG KONG	116	237	46	178
COLOMBIA	67	87	78	175
SWEDEN	61	153	30	160
UNITED KINGDOM	550	480	135	139
PAC ISL(INC CAR&MAR)	0	0	34	136
AUSTRALIA	26	82	37	125
HAITI	322	228	138	120
NETHERLANDS	246	248	63	113
NETHERLANDS ANTILLES	118	206	36	66
FRANCE	728	653	62	60
GERMANY,FED.REP.OF	500	351	50	45
TRUST TERR PAC IS	83	301	1	1
BELGIUM-LUXEMBOURG	645	502	0	0
SPAIN	81	108	0	0
SAUDI ARABIA	42	145	0	0
TOTAL WORLD	10,732	17,249	4,922	13,185

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
VARIETY MEATS (IN METRIC TONS)				
BEEF AND VEAL				
JAPAN	9,179	18,378	10,744	25,087
FRANCE	9,496	11,498	9,052	12,639
MEXICO	10,423	9,891	8,407	6,763
BELGIUM-LUXEMBOURG	1,339	2,092	1,489	3,285
EGYPT	3,850	3,465	4,433	2,784
UNITED KINGDOM	4,530	3,588	4,110	2,707
NETHERLANDS	1,941	1,956	2,255	2,392
CANADA	2,889	4,933	1,284	2,360
ISRAEL	632	883	700	962
HONG KONG	144	410	143	482
VENEZUELA	230	443	200	442
TRINIDAD-TOBAGO	112	258	67	357
JAMAICA	51	82	427	331
DENMARK	40	153	179	325
SWEDEN	74	209	57	264
SPAIN	188	161	353	222
FRENCH WEST INDIES	99	97	114	106
NETHERLANDS ANTILLES	135	128	61	99
CHINA (TAIWAN)	361	425	31	83
SINGAPORE	116	217	23	79
INDONESIA	41	204	0	0
TOTAL WORLD	46,325	60,238	44,767	62,522

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
	- - - - - - - - - - VALUE IN THOUSAND DOLLARS - - - - - - - - - -			
VARIETY MEATS (IN METRIC TONS)				
PORK				
JAPAN	416	998	803	1,734
MEXICO	3,657	2,293	2,450	1,653
UNITED KINGDOM	1,777	1,111	1,573	1,106
FRANCE	1,274	669	1,424	1,003
GERMANY,FED.REP.OF	283	277	690	539
BELGIUM-LUXEMBOURG	807	530	689	488
NETHERLANDS ANTILLES	24	52	114	237
TRINIDAD-TOBAGO	223	284	190	233
GERMAN DEM.REPUBLIC	0	0	345	163
CANADA	448	316	195	150
BARBADOS	74	94	111	125
NETHERLANDS	898	650	134	109
SWEDEN	0	0	159	109
AUSTRIA	151	121	34	40
TOTAL WORLD	10,285	7,726	9,292	8,122

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
TALLOW, EDIBLE (IN METRIC TONS)				
MEXICO	479	310	3,042	1,358
CANADA	893	503	1,418	563
COLOMBIA	2,810	948	999	322
JAPAN	300	207	400	247
TOTAL WORLD	4,556	2,000	6,190	2,633

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
TALLOW, INEDIBLE (IN METRIC TONS)				
MEXICO	30,915	15,779	26,963	11,286
NETHERLANDS	13,477	6,627	22,001	7,264
SPAIN	9,296	4,278	21,120	6,816
SOVIET UNION	17,493	9,131	20,041	6,664
PAKISTAN	22,323	10,812	14,466	5,107
TURKEY	9,399	5,032	12,798	4,975
KOREA, REPUBLIC OF	15,944	7,704	13,992	4,254
BRAZIL	0	0	12,399	4,245
COLOMBIA	12,843	5,966	11,733	4,071
JAPAN	7,431	3,499	10,285	3,737
EL SALVADOR	2,975	1,430	8,229	2,735
GERMANY,FED.REP.OF	1,999	989	7,954	2,562
CHINA (TAIWAN)	5,177	2,435	6,387	2,071
VENEZUELA	5,468	2,784	6,082	1,993
DOMINICAN REPUBLIC	1,633	967	4,349	1,926
SENEGAL	0	0	4,640	1,878
REP SOUTH AFRICA	4,097	2,049	3,699	1,875
BELGIUM-LUXEMBOURG	2,020	1,007	5,549	1,820
PORTUGAL	4,835	2,447	4,798	1,660
MOROCCO	1,298	598	4,084	1,600
ALGERIA	12,749	7,914	4,515	1,540
NIGERIA	9,473	5,126	3,949	1,466
HAITI	3,836	1,797	3,429	1,273
GUATEMALA	2,515	1,276	2,950	842
ROMANIA	0	0	2,100	729
ITALY	0	0	1,970	689
CAMEROON	0	0	1,501	585
UNITED KINGDOM	5,015	2,462	1,529	459
ECUADOR	1,217	436	1,209	451
HONDURAS	420	225	1,478	407
CHINA (MAINLAND)	0	0	1,000	375
PHILIPPINES	1,695	901	1,100	366
TRINIDAD-TOBAGO	399	193	1,091	363
JAMAICA	2,773	1,326	934	338
LEEWARD-WINDWARD IS	3,507	2,077	849	331
PERU	605	329	900	330
LEBANON	2,084	1,073	596	252
PANAMA	2,375	1,200	548	217
EGYPT	69,086	35,629	600	211
FRANCE	983	472	200	82
CHILE	326	318	102	47
NICARAGUA	1,895	915	0	0
ANGOLA	2,500	1,300	0	0
MALAWI	1,000	513	0	0
TOTAL WORLD	293,533	149,389	255,036	90,562

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TABLE 5—U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
LARD (IN METRIC TONS)				
MEXICO	6,865	4,549	9,506	4,625
HAITI	991	647	657	295
BELIZE	252	244	269	230
NETHERLANDS ANTILLES	21	36	68	74
LEEWARD-WINDWARD IS	1	1	99	50
CANADA	532	274	25	13
TOTAL WORLD	8,804	5,902	10,712	5,358

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
CATTLE HIDES, WHOLE (IN NUMBERS)				
KOREA, REPUBLIC OF	1,510,469	63,329	2,493,571	119,138
JAPAN	1,600,132	63,406	1,777,032	80,006
CHINA (TAIWAN)	594,624	24,345	843,436	37,349
MEXICO	801,220	31,962	344,223	14,547
ITALY	412,676	16,659	298,922	13,030
CANADA	185,998	6,267	217,415	8,930
ROMANIA	493,607	18,631	241,636	8,360
CHINA (MAINLAND)	203,241	8,338	139,879	5,537
CZECHOSLOVAKIA	85,149	3,053	104,863	3,733
FRANCE	79,051	3,118	69,999	3,220
POLAND	58,528	2,028	76,649	2,747
BELGIUM-LUXEMBOURG	109,584	4,120	43,951	1,970
PORTUGAL	51,613	1,690	58,611	1,969
NETHERLANDS	22,270	775	19,830	810
ALGERIA	25,881	1,128	14,308	689
HUNGARY	30,697	1,245	14,681	659
SPAIN	80,476	2,704	19,502	632
GERMANY,FED.REP.OF	48,062	1,934	17,149	620
HONG KONG	34,783	1,174	18,641	612
YUGOSLAVIA	76,612	3,206	12,373	608
BULGARIA	13,072	528	9,991	386
EL SALVADOR	1,210	46	6,877	259
JAMAICA	0	0	3,628	174
UNITED KINGDOM	1,242	50	4,432	149
PERU	0	0	2,581	129
ISRAEL	5,814	252	1,722	114
GREECE	10,664	421	2,704	112
MALAYSIA	2,687	102	1,385	55
SWITZERLAND	12,543	210	40	2
VENEZUELA	36,917	1,682	0	0
TOTAL WORLD	6,599,612	262,764	6,868,691	306,805

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
HIDES AND SKINS (IN PIECES)				
CALF AND KIP				
JAPAN	410,136	4,754	440,290	5,431
MEXICO	210,412	3,266	156,367	2,494
CANADA	21,871	226	63,374	904
CHINA (TAIWAN)	27,665	141	137,184	789
ITALY	19,776	224	16,280	164
KOREA, REPUBLIC OF	3,475	28	10,885	145
ROMANIA	5,649	160	1,800	43
HUNGARY	7,260	131	0	0
TOTAL WORLD	729,455	9,250	838,836	10,131

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
LEATHER				
CANADA	2/	9,889	2/	12,878
KOREA	2/	10,272	2/	9,808
CHINA	2/	16,267	2/	6,986
ITALY	2/	6,702	2/	5,427
JAPAN	2/	5,736	2/	4,414
HONG KONG	2/	3,899	2/	3,902
TAIWAN	2/	3,220	2/	3,309
DOMINICAN REPUBLIC	2/	1,985	2/	2,641
W. GERMANY	2/	427	2/	2,235
MEXICO	2/	2,130	2/	1,776
WORLD TOTAL		70,353		65,518

2/ UNLIKE UNITS

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TABLE 5—U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
MINK FURSKINS, DRESSED (IN NUMBERS)				
W. GERMANY	9,673	293	77,051	3,109
SWITZERLAND	11,329	453	44,542	1,388
CANADA	54,502	1,426	27,694	947
HONG KONG	39,345	1,445	24,790	928
JAPAN	27,727	1,111	16,789	776
GREECE	45,428	1,673	17,475	681
KOREA	53,765	1,863	18,622	489
SPAIN	—	—	13,395	413
TOTAL	257,496	8,817	269,431	9,557

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
MINK FURSKINS, UNDRESSED (IN NUMBERS)				
CANADA	323,007	10,654	316,998	8,295
SWITZERLAND	226,996	7,233	250,810	6,178
GERMANY,FED.REP.OF	100,807	2,163	129,593	3,929
JAPAN	34,708	1,397	70,806	2,547
UNITED KINGDOM	138,206	3,178	114,651	2,276
ITALY	5[illegible],264	1,454	72,926	1,717
HONG KONG	49,325	1,570	74,661	1,570
DOMINICAN REPUBLIC	33,202	687	50,602	1,281
KOREA, REPUBLIC OF	6,719	157	34,232	1,130
SPAIN	37,604	885	36,639	1,062
FRANCE	26,225	1,067	33,007	943
GREECE	6,653	591	24,623	610
AUSTRIA	4,369	103	10,770	250
DENMARK	1,418	48	10,095	194
BELGIUM-LUXEMBOURG	12,513	209	4,873	169
AUSTRALIA	14,808	188	4,075	92
TOTAL WORLD	1,072,953	31,631	1,247,775	32,379

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
	VALUE IN THOUSAND DOLLARS			
MOHAIR				
UNITED KINGDOM	316	3,488	574	4,709
BELGIUM-LUXEMBOURG	16	159	33	336
GERMANY,FED.REP.OF	24	372	29	268
JAPAN	12	193	17	196
FRANCE	0	0	20	138
SPAIN	25	228	17	132
ITALY	113	1,340	16	98
REP SOUTH AFRICA	153	1,598	0	0
TOTAL WORLD	664	7,418	708	5,908

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
BULL SEMEN (UNSPECIFIED UNITS)				
GERMANY,FED.REP.OF	0	888	0	1,124
ITALY	0	484	0	971
HUNGARY	0	0	0	466
MEXICO	0	523	0	416
NETHERLANDS	0	411	0	357
INDONESIA	0	0	0	312
SAUDI ARABIA	0	240	0	300
CANADA	0	439	0	279
FRANCE	0	603	0	220
BRAZIL	0	294	0	212
COLOMBIA	0	466	0	181
ECUADOR	0	135	0	179
CHINA (TAIWAN)	0	153	0	160
VENEZUELA	0	276	0	147
ARGENTINA	0	141	0	146
BELGIUM-LUXEMBOURG	0	0	0	145
JAPAN	0	251	0	134
UNITED KINGDOM	0	13	0	110
REP SOUTH AFRICA	0	129	0	87
SWEDEN	0	110	0	0
SWITZERLAND	0	508	0	0
ZIMBABWE	0	150	0	0
TOTAL WORLD	0	6,855	0	6,588

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
BEEF BREEDING FEMALES (IN NUMBERS)				
MEXICO	4,904	4,187	4,207	6,604
CHINA (TAIWAN)	490	623	213	398
SAUDI ARABIA	0	0	186	291
JAPAN	0	0	21	215
ECUADOR	3	18	134	174
PARAGUAY	48	228	0	0
CHINA (MAINLAND)	180	418	0	0
TOTAL WORLD	5,770	5,616	4,785	7,727

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TABLE 5—U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
BEEF BREEDING BULLS (IN NUMBERS)				
MEXICO	3,960	3,555	2,037	4,275
CHINA (TAIWAN)	62	145	229	451
ECUADOR	0	0	102	154
ARGENTINA	21	110	90	60
AUSTRALIA	90	880	0	0
TOTAL WORLD	4,278	4,859	2,533	5,065

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TABLE 5—U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
CATTLE, DAIRY-BREEDING FEMALES (IN NUMBERS)				
MEXICO	5,672	5,807	1,963	2,129
SAUDI ARABIA	0	0	1,299	2,012
VENEZUELA	84	138	1,054	1,585
CHINA (TAIWAN)	832	1,983	864	1,307
CHINA (MAINLAND)	191	602	353	653
PERU	509	517	0	0
KOREA, REPUBLIC OF	853	1,705	0	0
TOTAL WORLD	8,562	11,145	5,681	7,777

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TABLE 5—U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
CATTLE, DAIRY-BREEDING BULL (IN NUMBERS)				
MEXICO	1,097	850	484	1,802
SPAIN	0	0	24	287
CANADA	369	156	41	34
JAPAN	11	363	2	8
VENEZUELA	76	146	0	0
TOTAL WORLD	1,588	1,621	626	2,203

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
HORSES FOR BREEDING (IN NUMBERS)				
FRANCE	8	756	3	1,360
JAPAN	5	795	26	1,223
SWEDEN	1	530	31	1,205
IRELAND	14	2,310	4	875
ISRAEL	0	0	4	453
NETHERLANDS	0	0	3	360
GERMANY,FED.REP.OF	0	25	10	317
MEXICO	171	260	117	197
ITALY	4	81	20	185
REP SOUTH AFRICA	2	1,000	42	153
BAHRAIN	0	0	2	100
FINLAND	36	717	3	15
PARAGUAY	21	142	0	0
UNITED KINGDOM	8	754	0	0
SAUDI ARABIA	2	420	0	0
TOTAL WORLD	390	8,242	341	6,662

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
SWINE (IN NUMBERS)				
CHINA (MAINLAND)	0	0	1,834	1,384
JAPAN	440	230	533	473
MEXICO	1,337	435	537	241
CHILE	122	41	221	161
KOREA, REPUBLIC OF	629	225	17	22
VENEZUELA	200	112	0	0
THAILAND	237	197	0	0
TOTAL WORLD	3,474	1,408	3,476	2,484

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
DAIRY PRODUCTS				
BUTTER (IN METRIC TONS)				
EGYPT	0	0	2,025	2,596
HONDURAS	0	0	18	70
BAHAMAS	1	7	19	29
KOREA, REPUBLIC OF	5	10	11	19
MEXICO	2,461	4,857	6	10
FR PACIFIC ISLANDS	0	0	4	6
TURKS & CAICOS ISLS	0	0	2	5
SINGAPORE	1	4	1	5
HONG KONG	13	13	2	5
GUINEA	0	2	1	3
LEEWARD-WINDWARD IS	8	18	2	3
CHILE	0	0	0	1
PAC ISL(INC CAR&MAR)	0	0	1	1
CANADA	1	3	0	0
BELIZE	1	1	0	0
JAMAICA	5	18	0	0
HAITI	1	1	0	0
BARBADOS	1	1	0	0
POLAND	280	337	0	0
TRUST TERR PAC IS	1	3	0	0
TOTAL WORLD	2,780	5,276	2,090	2,754

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
DAIRY PRODUCTS				
NON FAT DRY MILK (IN METRIC TONS)				
MEXICO	9,482	6,013	11,827	8,521
PERU	2,134	1,279	9,684	5,807
ETHIOPIA	9,167	5,026	6,905	4,125
AUSTRIA	0	0	10,725	3,818
EL SALVADOR	3,665	2,197	3,957	3,026
BRAZIL	5,095	3,055	4,881	2,584
PAKISTAN	2,594	1,556	3,709	2,224
JAMAICA	2,243	1,922	3,074	2,124
IRAQ	0	0	3,015	1,960
PHILIPPINES	3,054	1,831	2,527	1,505
ANGOLA	1,147	688	2,194	1,291
MOROCCO	1,379	1,506	1,647	983
BURKINA	1,500	899	1,568	940
SOMALIA	0	0	1,501	900
NEPAL	1,603	961	1,400	840
GUATEMALA	1,824	1,132	1,399	839
INDONESIA	521	217	1,260	756
HAITI	1,374	847	1,275	749
TANZANIA	210	126	1,113	662
EGYPT	5,856	3,511	1,076	645
SENEGAL	298	179	1,046	611
MALAGASY REPUBLIC	0	0	915	491
HONDURAS	0	1	673	403
CHILE	5,869	3,519	625	375
ECUADOR	0	0	620	372
PORTUGAL	1,557	1,557	543	327
BENIN (DAHOMEY)	293	176	536	321
MAURITANIA	400	240	432	259
SRI LANKA (CEYLON)	392	235	420	247
INDIA	0	0	400	240
COSTA RICA	0	0	407	239
BOLIVIA	1,233	739	391	226
GAMBIA	213	128	252	151
PAC ISL(INC CAR&MAR)	0	0	66	142
BAHAMAS	0	0	52	132
GHANA	61	38	220	132
ZAIRE	0	0	200	120
MALI	457	274	300	108
CAMEROON	670	402	150	90
SIERRA LEONE	1,337	801	75	45
TRUST TERR PAC IS	94	192	18	39
DOMINICAN REPUBLIC	593	551	11	7
CAYMAN ISLANDS	482	415	0	1
POLAND	1,126	795	0	0
GREECE	2,026	1,215	0	0
SUDAN	1,000	600	0	0
GUINEA	1,090	654	0	0
IVORY COAST	764	458	0	0
CHAD	1,023	613	0	0
BURUNDI	871	522	0	0
MOZAMBIQUE	451	270	0	0
LESOTHO	418	250	0	0
TOTAL WORLD	76,332	48,066	83,667	49,756

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
DAIRY PRODUCTS				
CHEESE (IN METRIC TONS)				
JAPAN	173	1,125	190	1,163
CANADA	293	1,019	212	721
EGYPT	0	0	506	587
MEXICO	1,558	1,659	197	447
PANAMA	100	341	138	433
TRINIDAD-TOBAGO	27	94	114	221
PORTUGAL	0	0	133	199
HONDURAS	12	38	32	105
NETHERLANDS ANTILLES	22	93	40	103
BAHAMAS	25	67	30	102
KOREA, REPUBLIC OF	36	106	20	75
HONG KONG	39	153	17	64
CHILE	453	686	18	4
TOTAL WORLD	2,956	6,063	1,954	5,083

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
POULTRY AND POULTRY PRODUCTS				
CHICKENS, YOUNG, WHOLE (IN METRIC TONS)				
JAPAN	1,417	1,953	1,785	2,579
CANADA	70	83	694	851
LEEWARD-WINDWARD IS	32	44	425	495
MEXICO	388	451	354	324
NETHERLANDS ANTILLES	108	131	128	160
BERMUDA	61	106	80	151
COLOMBIA	82	100	141	147
HONG KONG	75	83	101	122
FR PACIFIC ISLANDS	20	28	77	115
SINGAPORE	82	71	65	86
JAMAICA	81	103	104	80
CAYMAN ISLANDS	111	167	55	67
SAUDI ARABIA	17	30	37	52
BAHAMAS	22	26	47	50
TRUST TERR PAC IS	144	184	1	1
BRUNEI	62	90	0	0
TOTAL WORLD	2,812	3,702	4,242	5,478

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
POULTRY AND POULTRY PRODUCTS				
CHICKENS, CUT UP, PIECES (IN METRIC TONS)				
JAPAN	10,615	13,444	11,424	13,367
HONG KONG	7,962	7,786	10,625	10,546
SINGAPORE	6,058	5,852	6,640	6,316
LEEWARD-WINDWARD IS	2,217	2,007	2,967	3,530
CANADA	1,328	2,162	2,098	2,423
JAMAICA	4,669	1,974	4,466	2,254
MEXICO	2,053	1,915	2,236	1,861
NETHERLANDS ANTILLES	1,133	1,412	1,272	1,691
FR PACIFIC ISLANDS	654	874	852	1,136
GERMANY,FED.REP.OF	150	62	1,330	1,082
SAUDI ARABIA	1,202	1,579	827	1,016
EGYPT	1,442	1,044	997	651
SPAIN	0	0	550	511
BARBADOS	470	379	645	457
FRANCE	0	0	432	359
BERMUDA	244	384	201	352
NETHERLANDS	77	78	330	326
BAHAMAS	75	110	243	320
KUWAIT	156	234	204	266
PAC ISL(INC CAR&MAR)	0	0	195	232
UNITED ARAB EMIRATES	228	277	187	232
HONDURAS	0	0	291	225
TRINIDAD-TOBAGO	67	60	74	185
UNITED KINGDOM	13	41	215	174
BRUNEI	244	256	216	172
MALAYSIA	341	405	105	133
COLOMBIA	79	97	100	130
SWITZERLAND	17	15	117	106
BAHRAIN	214	315	51	95
TRUST TERR PAC IS	338	416	1	1
VENEZUELA	123	206	0	0
TOTAL WORLD	42,557	43,731	50,558	50,812

TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
	- - - - - - - - - - VALUE IN THOUSAND DOLLARS - - - - - - - - - -			
POULTRY AND POULTRY PRODUCTS				
TURKEYS, CUT UP, PIECES (IN METRIC TONS)				
CANADA	108	519	217	494
GERMANY,FED.REP.OF	401	337	387	276
EGYPT	836	562	300	156
JAPAN	44	109	70	124
HONG KONG	78	139	78	118
MEXICO	425	290	117	107
PAC ISL(INC CAR&MAR)	0	0	141	104
WESTERN SAMOA	57	36	141	101
BAHAMAS	40	33	43	54
LEEWARD-WINDWARD IS	57	55	40	31
SAUDI ARABIA	26	73	10	24
TRUST TERR PAC IS	102	81	7	4
NORWAY	11	80	0	0
TOTAL WORLD	2,359	2,571	1,692	1,753

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
POULTRY AND POULTRY PRODUCTS				
SHELL EGG, EX HTCH, NEC (IN DOZENS)				
HONG KONG	1,437,330	807	1,346,196	858
CANADA	916,483	663	437,505	280
MEXICO	24,337	83	34,673	132
FRANCE	7,779	54	8,930	118
JAPAN	8,524	52	41,093	91
LEEWARD-WINDWARD IS	38,954	31	69,491	70
BARBADOS	24,167	15	83,236	67
COLOMBIA	69,766	52	32,457	62
NETHERLANDS ANTILLES	66,859	53	24,976	21
NETHERLANDS	1,080	51	1,530	6
BRAZIL	7,244	135	0	0
SPAIN	7,930	83	0	0
UNITED ARAB EMIRATES	204,120	134	0	0
TRUST TERR PAC IS	89,921	56	0	0
TOTAL WORLD	3,123,558	2,448	2,324,694	2,036

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TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
POULTRY AND POULTRY PRODUCTS				
SHELL EGGS FOR HATCHING (IN DOZENS)				
CANADA	1,562,932	2,390	1,726,746	2,537
TRINIDAD-TOBAGO	1,032,970	1,812	589,875	1,115
GERMANY,FED.REP.OF	95,178	365	62,570	644
DOMINICAN REPUBLIC	0	0	343,524	446
SPAIN	1,340	18	31,966	262
SURINAM	206,737	404	116,965	258
JAMAICA	274,857	445	159,943	249
HAITI	110,636	173	99,870	156
FRANCE	18,795	194	19,980	121
BARBADOS	81,063	130	71,460	119
PANAMA	7,470	67	36,676	110
MEXICO	46,018	249	3,333	28
ITALY	22,206	300	540	5
TOTAL WORLD	3,597,080	6,955	3,384,367	6,318

TABLE 5--U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
POULTRY AND POULTRY PRODUCTS				
DRIED EGG ALBUMEN (IN METRIC TONS)				
JAPAN	478	1,800	622	2,363
MEXICO	0	0	86	349
SWITZERLAND	10	44	23	102
GERMANY,FED.REP.OF	0	0	17	92
UNITED KINGDOM	0	0	11	72
TOTAL WORLD	511	1,944	786	3,084

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TABLE 5—U.S. LIVESTOCK, POULTRY AND DAIRY EXPORTS, BY MAJOR COMMODITY AND SPECIFIED DESTINATIONS, JANUARY-MARCH 1985-1986

	1985		1986	
	QUANTITY	VALUE ($1,000)	QUANTITY	VALUE ($1,000)
		VALUE IN THOUSAND DOLLARS		
POULTRY AND POULTRY PRODUCTS				
EGG ALBUMEN, EX DRIED (IN METRIC TONS)				
JAPAN	1,234	1,017	1,778	1,898
CANADA	25	29	123	241
DENMARK	20	72	0	0
TOTAL WORLD	1,288	1,130	1,920	2,170

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